Social Preferences
Topics for the presentation

Summer 26

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Schedule

- Work in teams of one, two, or three
- Choose one or several paper related to social preference (possibly not in economics, but with some experimental or formal aspects)
- Prepare presentations of around 25 minutes
  - If you choose one paper: explain research question(s), research design to answer the question(s), results/answers, and discuss the answers from your perspective
  - If you choose several papers: try to connect them and make explicit the trend of the literature on a given question
- Presentations will take place end of term, i.e. July 21st (and 14th depending on the number of groups)
- Send me the presentation slides and with a document explaining them
- I will send the slides to the whole class and ask you to read about your colleagues presentation

Topics on altruism

- Taking games: List (2007), Bardsley (2008)
- Sorting: Dana et al. (2006), Lazear et al. (2012)
- Moral wiggle room: Dana et al. (2007), van der Weele et al. (2014)
- Altruism under risk: Sandroni et al. (2013), Karni et al. (2008)
- Real effort/social norms: Cherry et al. (2002), Cappelen et al. (2007)
- Social appropriateness: Krupka and Weber (2013)
- Image concerns/signaling: Andreoni and Bernheim (2009)

Topics on inequity aversion

- Role switches and experience: Binmore et al. (1985), Güth et al. (1988)
- Large study on two-round bargaining: Ochs and Roth (1989)
- Best-shot games: Harrison and Hirshleifer (1989), Prasnikar and Roth (1992)
- Efficiency: Engelmann and Strobel (2004)
- Mini games: Charness and Rabin (2002), Falk et al. (2003)
- Three players: Bereby-Meyer and Niederle (2005)

- Stake size: Hoffman et al. (1996), Cameron (1999)
- Cultural differences: Roth et al. (1991), Henrich et al. (2001, 2005)

Topics on public-goods experiments

- Determinants of voluntary cooperation: Isaac et al. (1984)
- Conditional cooperation: Keser and van Winden (2000)
- Conditional cooperation II: Neugebauer et al. (2009)
- Conditional cooperation III: Fischbacher et al. (2001)
- Punishment: Fehr and Gächter (2000, 2002)
- Predictions: Blanco et al. (2011, 2014)

Tests of fairness equilibrium

- Nelson Jr (2002), Sutter (2007), Xiao and Bicchieri (2010)

Literature

Social PreferencesTopics for the presentation

Literature I

Andreoni, J. and Bernheim, B. D. (2009). Social image and the 50–50 norm: A theoretical and experimental analysis of audience effects. *Econometrica*, 77(5):1607–1636.

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Binmore, K., Shaked, A., and Sutton, J. (1985). Testing noncooperative bargaining theory: A preliminary study. *American Economic Review*, 75(5):1178–1180.

Blanco, M., Engelmann, D., Koch, A. K., and Normann, H.-T. (2014). Preferences and beliefs in a sequential social dilemma: A within-subjects analysis. *Games and Economic Behavior*, 87:122–135.

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Literature II

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Dana, J., Cain, D. M., and Dawes, R. M. (2006). What you don't know won't hurt me: Costly (but quiet) exit in dictator games. *Organizational Behavior and Human Decision Processes*, 100(2):193–201.

Dana, J., Weber, R. A., and Kuang, J. X. (2007). Exploiting moral wiggle room: Experiments demonstrating an illusory preference for fairness. *Economic Theory*, 33(1):67–80.

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Güth, W., Huck, S., Müller, W., and Ockenfels, P. (1988). Ultimatum bargaining behavior: A test of the monopolistic market hypothesis. *Journal of Economic Behavior & Organization*, 9(2):171–187.

Literature III

Harrison, G. W. and Hirshleifer, J. (1989). An experimental evaluation of weakest link/best shot models of public goods. *Journal of Political Economy*, 97(1):201–225.

Henrich, J., Boyd, R., Bowles, S., Camerer, C., Fehr, E., Gintis, H., and McElreath, R. (2001). In search of homo economicus: Behavioral experiments in 15 small-scale societies. *American Economic Review*, 91(2):73–78.

Henrich, J., Boyd, R., Bowles, S., Camerer, C., Fehr, E., Gintis, H., McElreath, R., Alvard, M., Barr, A., Ensminger, J., et al. (2005). "economic man" in cross-cultural perspective: Behavioral experiments in 15 small-scale societies. *Behavioral and Brain Sciences*, 28(6):795–815.

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Literature IV

Lazear, E. P., Malmendier, U., and Weber, R. A. (2012). Sorting in experiments with application to social preferences. *American Economic Journal: Applied Economics*, 4(1):136–163.

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van der Weele, J. J., Kulisa, J., Kosfeld, M., and Friebel, G. (2014). Resisting moral wiggle room: How robust is reciprocal behavior? *American Economic Journal: Microeconomics*, 6(3):256–264.

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